Consultant

Align 360, LLC

CONTACT	Robert Negrete		
TITLE			
STREET	River Front Plaza, 901 E. Byrd St.		
CITY	Richmond		
STATE	VA	**ZIP**	23219
PHONE	(804) 775-8513	**PHONE**	(804) 775-8500
FAX	(804) 775-8539	**EMAIL**	publicadmin@align360.com

WIC EXPERIENCE

(1) Virginia Dept. of Health: quality assurance management and project management services. (2) Commonwealth of Kentucky Dept. of Public Health: project management, RFP preparation, security reviews, technology assessment and needs assessment.(3) Oregon Department of Health: quality assurance management and project management.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☑	Security
☐	Banking	☑	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☐	System Design
☑	Data Management	☐	System Integration
☐	Electronic Benefit Transfer	☑	Technical Writing
☐	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

(1) Technology strategic planning, (2) IS infrastructure analysis, (3) operational reviews, and (4) IS management reviews. (5) RFP Development. (6) Contract negotiations

Consultant

Applied Micro Solutions

CONTACT	Steve Starsinic			
TITLE				
STREET	7 Dorchester Road			
CITY	Hummelstown			
STATE	PA	**ZIP**	17036	
PHONE	(717) 566-5668	**PHONE**		
FAX	(717) 566-2622	**EMAIL**	support@amshome.com	

WIC EXPERIENCE

Approximately 400 organizations using Growth Charts Plus software nationwide including some WIC programs. See www.amshome.com

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☐ Security
☐ Banking	☐ Studies/Evaluations
☐ Case Tools	☐ Support Services
☑ Client Assessment Tool	☐ System Design
☐ Data Management	☐ System Integration
☐ Electronic Benefit Transfer	☐ Technical Writing
☐ Expert Systems	☐ TeleVideo
☐ Feasibility Studies/Needs Assessment	☐ Training
☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Growth Charts Plus software includes automatic age, percentile and z-score calculation, growth charting, health assessments, immunizations and dairy subsystem.

Consultant

Battelle Memorial Institute

CONTACT	Steven McLaughlin			
TITLE				
STREET	2101 Wilson Boulevard			
CITY	Arlington			
STATE	VA	**ZIP**	22201	
PHONE	(703) 875-2151	**PHONE**		
FAX	(703) 528-8510	**EMAIL**	mclaughs@battelle.org	

WIC EXPERIENCE

Program Evaluation

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
- ☑ Data Management
- ☐ Electronic Benefit Transfer
- ☐ Expert Systems
- ☑ Feasibility Studies/Needs Assessment
- ☑ Project Management

- ☐ Quality Assurance
- ☐ Security
- ☑ Studies/Evaluations
- ☑ Support Services
- ☑ System Design
- ☑ System Integration
- ☐ Technical Writing
- ☐ TeleVideo
- ☐ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

Burger, Carroll & Associates, Inc.

CONTACT	Arthur W. Burger		
TITLE	Executive Vice President		
STREET	142 Luisa Street, Suite A		
CITY	Santa Fe		
STATE	NM	**ZIP**	87505
PHONE	(505) 982-9880	**PHONE**	
FAX	(505) 982-9820	**EMAIL**	bcanewmex@aol.com bcaart@aol.com

WIC EXPERIENCE

BCA is a Mgmt & IT consulting firm with extensive WIC exp. BCA is unique for its successful record of assisting WIC state agency IT modernization efforts. Specific WIC exp. includes: (1) EBT/ESD Design; Food Delivery/Payment System Eval. & Enhancement; Vendor Mgmt Design and Eval.: CA, CT, IA, HI, KS, ME, MA, MI, MO, NJ, NH, RI, VT. (2) Data System Eval., Feasibility, Alternatives, Cost-Benefit, IAPD: AK, AZ, CO, HI, KS, MN, NH, NJ, NC, ND, OK, OR, Puerto   Rico, VA, WV. (3) Data System Design; RFP; Procurement Support: AZ, CO, HI, KS, ME, NH, NJ, NM, OK, OR, Puerto Rico, WV. (4) Data System QA; Project Mgmt: AZ, CO, HI, KS, NJ, OK, WV. (5) Eval., Presentation of New Techn.: USDA/SFPD/WIC. (6) Expert System Dev.: NY, MA. (7) Admin., Financial, and Caseload Mgmt Eval. and Training: HI, MN, SC. (8) Nutrition Services, Health Education and Breastfeeding Promotion Evaluation and Training: ID, NM, WIC Dynamics Study.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☑	Security
☐	Banking	☑	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☑	System Design
☐	Data Management	☐	System Integration
☑	Electronic Benefit Transfer	☐	Technical Writing
☑	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Visit our Website: www.bcanewmex.com. BCA specializes in advising U.S. gov't agencies and private sector firms, on the application of advanced card technologies. Applications include EBT, Digital Drivers Licenses, Medical Smart Cards, EDI, and Recreation and Leisure. Program practice areas include public health, medical/managed care, human services, employment & training, and third party admin. Specialty areas include architectural design, tech. Eval., feasibility, procurement & contracting, QA and system security.

Consultant

Chaddsford Planning Associates

CONTACT Bob Bucceri

TITLE Vice President

STREET P.O. Box 2332

CITY West Chester

STATE PA **ZIP** 19380

PHONE (610) 918-1161 **PHONE**

FAX (610) 696-0621 **EMAIL** bob.bucceri@chaddsfordplanning.com

WIC EXPERIENCE

New England PARTNERS WIC and electronic service delivery project. New Jersey WIC EBT, senior retail analyst.

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☑ Security
☐ Banking	☑ Studies/Evaluations
☐ Case Tools	☐ Support Services
☐ Client Assessment Tool	☑ System Design
☐ Data Management	☐ System Integration
☑ Electronic Benefit Transfer	☑ Technical Writing
☐ Expert Systems	☐ TeleVideo
☑ Feasibility Studies/Needs Assessment	☑ Training
☑ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Particular expertise in retail/vendor management, as well as card design/security, and grant writing fundraising .

Consultant

Ciber

CONTACT	Roger P. Blake		
TITLE			
STREET	2150 River Plaza Dr., Suite 400		
CITY	Sacramento		
STATE	CA	**ZIP**	95833
PHONE	916-679-1309	**PHONE**	
FAX	916-447-0946	**EMAIL**	rblake@ciber.com

WIC EXPERIENCE

Extensive EBT experience, Vendor Evaluation Studies, Data Warehouse needs analysis, project management and implementation. We have been conducting WIC related consulting services since 1994 to present. Tasks have included QA services, application development, needs assessment, time analysis, support services. Work performed nationwide.

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
- ☐ Data Management
- ☐ Electronic Benefit Transfer
- ☐ Expert Systems
- ☐ Feasibility Studies/Needs Assessment
- ☐ Project Management

- ☐ Quality Assurance
- ☐ Security
- ☐ Studies/Evaluations
- ☐ Support Services
- ☐ System Design
- ☐ System Integration
- ☐ Technical Writing
- ☐ TeleVideo
- ☐ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

CIBER, Inc.

CONTACT	Phillip R. Gring		
TITLE			
STREET	650 Wilson Lane		
CITY	Mechanicsburg		
STATE	PA	**ZIP**	17055
PHONE	717-691-5500	**PHONE**	1-888-912-4237
FAX	(717) 691-7102	**EMAIL**	pgring@ciber.com

WIC EXPERIENCE

CIBER has been involved in WIC application development projects since 1994. This includes all phases of the systems development lifecycle on multiple technical platforms including IBM mainframe, AS/400, client/server, and internet-based. Currently we are developing a web-based WIC package for the Commonwealth of Pennsylvania using Microsoft's development tools. The system will be installed in September 2001.

SERVICES OFFERED

- ☐ Autodialer
- ☑ APD/RFP Preparation
- ☐ Banking
- ☑ Case Tools
- ☑ Client Assessment Tool
- ☑ Data Management
- ☑ Electronic Benefit Transfer
- ☑ Expert Systems
- ☑ Feasibility Studies/Needs Assessment
- ☑ Project Management

- ☑ Quality Assurance
- ☑ Security
- ☑ Studies/Evaluations
- ☑ Support Services
- ☑ System Design
- ☑ System Integration
- ☑ Technical Writing
- ☐ TeleVideo
- ☑ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

CIBER is an industry-leading systems integration and consulting company specializing in custom software development and integration, data warehousing, imaging and work flow, electronic content management (ECM), wireless applications, applications and systems outsourcing, and project management and related methodologies.

Consultant

Citicorp Electronic Financial

CONTACT	John Pfeuffer			
TITLE				
STREET	8430 West Bryn Mawr Ave.			
CITY	Chicago			
STATE	IL	**ZIP**	60631	
PHONE	773-380-5574	**PHONE**		
FAX	773-380-5332	**EMAIL**	john.pfeuffer@citicorp.com	

WIC EXPERIENCE

Citicorp EFS with EBT Contracts in over 30 states is developing a WIC Platform for the states of Michigan & Ohio. This includes all facets of implementation management and operation.

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☐ Security
☐ Banking	☐ Studies/Evaluations
☐ Case Tools	☑ Support Services
☐ Client Assessment Tool	☑ System Design
☐ Data Management	☑ System Integration
☑ Electronic Benefit Transfer	☑ Technical Writing
☐ Expert Systems	☑ TeleVideo
☐ Feasibility Studies/Needs Assessment	☑ Training
☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

CMA Consulting Services

CONTACT	Chuck Noxon			
TITLE				
STREET	14 Wade Road			
CITY	Latham			
STATE	NY	**ZIP**	12110	
PHONE	(518) 783-9003	**PHONE**		
FAX	(518) 783-0720	**EMAIL**	cnoxon@corp.cma.com	

WIC EXPERIENCE

CMA has been an industry leader in offering client/server, GUI Windows-based WIC applications utilizing the latest in design and development tools: (1) Virginia DOH, 1996 - public health data model and immunization, (2) Hawaii WIC automation, 1996. (3) Maine WIC migration, 1997, (4) Oregon WIC automation, 1998, (5) Arizona WIC automation, 1998, and (6) WIC automation partner for Maryland WIC automation, 1999.

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
- ☑ Client Assessment Tool
- ☑ Data Management
- ☑ Electronic Benefit Transfer
- ☑ Expert Systems
- ☑ Feasibility Studies/Needs Assessment
- ☑ Project Management

- ☑ Quality Assurance
- ☑ Security
- ☑ Studies/Evaluations
- ☑ Support Services
- ☑ System Design
- ☑ System Integration
- ☑ Technical Writing
- ☐ TeleVideo
- ☑ Training
- ☑ Warranty Services

OTHER SERVICES OFFERED

Expertise in (1) ORACLE Designer/2000, Developer/2000, and web technologies, (2) Powerbuilder, (3) autodialers, GIS, and multi-media integration, (4) public health integration, and (5) certified Oracle and Micro-soft solutions provider. Expertise in software development methodology for all platforms. Strong project management methodology.

Consultant

Completed Systems, Inc.

CONTACT

TITLE

STREET   10400 Eaton Place

CITY   Fairfax

STATE   VA   **ZIP**   22030

PHONE   703-218-1611   **PHONE**

FAX   **EMAIL**   www.completedsystems.com

WIC EXPERIENCE

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☐ Security
☐ Banking	☐ Studies/Evaluations
☐ Case Tools	☐ Support Services
☐ Client Assessment Tool	☐ System Design
☐ Data Management	☐ System Integration
☐ Electronic Benefit Transfer	☐ Technical Writing
☐ Expert Systems	☐ TeleVideo
☐ Feasibility Studies/Needs Assessment	☐ Training
☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

Deloitte Consulting

CONTACT   Pete McCorkle

TITLE

STREET   12 Corporate Woods 2nd Fl.

CITY   Albany

STATE	NY	**ZIP**	12211
PHONE	518-465-0682	**PHONE**	(518) 281-1882
FAX	518-465-9947	**EMAIL**	pmccorkle@dc.com

WIC EXPERIENCE

Deloitte Consulting has designed, developed and implemented New York State's automated WIC system. The system suppports 1600 users at 213 permanent and over 300 temporary sites. Temporary site processing is accomplished via a portable wireless network solution coupled with a laptop server offering database check-in and checkout services from an agency's main site server. The system also offers palm pilot integration, on site MICR check printing at both permanent and temporary sites, and ad-hoc reporting capabilities. We welcome the opportunity to demonstrate our WIC solution and discuss our project management qualifications with those State's looking for a best of breed WIC solution.

SERVICES OFFERED

☐	Autodialer	☐	Quality Assurance
☑	APD/RFP Preparation	☐	Security
☐	Banking	☐	Studies/Evaluations
☑	Case Tools	☐	Support Services
☑	Client Assessment Tool	☑	System Design
☑	Data Management	☑	System Integration
☑	Electronic Benefit Transfer	☐	Technical Writing
☑	Expert Systems	☐	TeleVideo
☐	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Consultant

Eclipse Solutions, Inc.

CONTACT	Ken Middleton		
TITLE	Managing Consultant		
STREET	601 University Avenue, Suite 275		
CITY	Sacramento		
STATE	CA	**ZIP**	95825
PHONE	916-565-8090	**PHONE**	(916) 799-2850
FAX	916-565-5126	**EMAIL**	kenm@eclipsesolutions.com

WIC EXPERIENCE

Eclipse Solutions has staff available who have performed IV&V, Quality Assurance, Management Consulting, Project Management, Studies and Evaluations, Support Services and Training for the WIC programs in Washington State and California. Specifically, our staff were the IV, V contractors for the California Integrated Statewide Information System (ISIS) and the Quality Assurance contractors for the Washington State CIMS Statewide system. We have performed numerous other engagements with both Washington State and California. Eclipse is a full service Information Technology company headquarters in Sacramento California.

SERVICES OFFERED

- ☐ Autodialer
- ☑ APD/RFP Preparation
- ☐ Banking
- ☑ Case Tools
- ☑ Client Assessment Tool
- ☑ Data Management
- ☐ Electronic Benefit Transfer
- ☐ Expert Systems
- ☑ Feasibility Studies/Needs Assessment
- ☑ Project Management

- ☑ Quality Assurance
- ☑ Security
- ☑ Studies/Evaluations
- ☑ Support Services
- ☑ System Design
- ☑ System Integration
- ☑ Technical Writing
- ☐ TeleVideo
- ☑ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Eclipse provides IT Consulting Services and Solutions focused on delivering IT infrastructure and application services, including: IT Planning & Assessment Services - including Strategic Planning, eGovernment, Technology Architecture, Infrastructure & Application Assessments. Application Development Services - including Planning, Design, Programming, QA, Testing, Implementation. Operation Support - HelpDesk/Customer Service, System Administration, Production Operations, Training. Technical Support - including Database Administration, Architects.

Consultant

FastNet Media, Ltd.

CONTACT	Kathy Lyons		
TITLE	President		
STREET	204 "N" Street		
CITY	South Boston		
STATE	MA	**ZIP**	02127
PHONE	(617) 464-3278	**PHONE**	
FAX	(617) 464-3258	**EMAIL**	info@fastnetmedia.com

WIC EXPERIENCE

1993-2001: Curriculum development and instructional design for Massachusetts WIC Learning Center. 1194-2001: Web-based and CD-ROM staff training product development for Massachusetts WIC. 1999-2000: Production of Bilingual In-store Consumer Guidance Kiosk for Massachusetts WIC. 2001: Concept design and scriptwriting for CD-ROM based California WIC staff training.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☐	Security
☐	Banking	☑	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☑	System Design
☐	Data Management	☐	System Integration
☐	Electronic Benefit Transfer	☐	Technical Writing
☑	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Interactive multimedia product development.

Consultant

Financial Services Management Inc.

CONTACT	Holly Eisch		
TITLE	Vice President		
STREET	451 Lakeview Street		
CITY	Lake Lillian		
STATE	MN	**ZIP**	56253
PHONE	(800) 445-5992	**PHONE**	(800) 262-4053
FAX	(320) 664-4144	**EMAIL**	heisch@temgweb.com

WIC EXPERIENCE

Leading Bank Service provider for WIC and Farmers Market Program. In 2001 provided service to 28 WIC State and Indian Agencies, 13 Farmers Market and 9 Senior Farmers Market programs. ACH orginator for EBT and replacement payments. Forms printing and distribution, bank clearing, image access via Internet.

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☐ Security
☑ Banking	☐ Studies/Evaluations
☐ Case Tools	☑ Support Services
☐ Client Assessment Tool	☐ System Design
☑ Data Management	☐ System Integration
☑ Electronic Benefit Transfer	☐ Technical Writing
☐ Expert Systems	☐ TeleVideo
☐ Feasibility Studies/Needs Assessment	☐ Training
☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

1) Computer and laser check stock and other form printing, inventory and distribution to local agencies on scheduled basis; 2) Image archival of checks with Internet and CD Rom access; 3) Expenditure and Formula Rebate reporting.

Consultant

Health Systems Research

CONTACT	Loren Bell			
TITLE	Associate Director			
STREET	1200 18th Street, NW, Suite 700			
CITY	Washington			
STATE	DC	**ZIP**	20036	
PHONE	(202) 828-5100	**PHONE**		
FAX	(202) 728-9469	**EMAIL**	hsr@worldweb.net	

WIC EXPERIENCE

(1) 1994-1995: Eval. Of Impact of Managed Care on Delivery of WIC Services, Washington State, (2) 1995-1997: WIC Food Purchasing Study, FNS HQ, (3) 1995-1998: Technical Assistance and Evaluation of State Agency Nutrition Education Cooperative Agreement (4) 1997 - 2001: WIC Vendor Management Study and WIC Best Practices Handbook. (5) 2001: Technical Assistance to Develop a Paperless Vendor Compliance System, Virginia (6) 2001: Technical Assistance to Develop a Plan to Use Data for Better Program Management, Washington State

SERVICES OFFERED

☐	Autodialer	☐	Quality Assurance
☑	APD/RFP Preparation	☐	Security
☐	Banking	☑	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☑	System Design
☐	Data Management	☑	System Integration
☐	Electronic Benefit Transfer	☐	Technical Writing
☐	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Provide technical assistance in the areas of nut.ed., WIC/MCH integration, WIC vendor systems, WIC food purchasing technology, WIC and managed care, needs assessment, program evaluation, focus groups, social marketing, and WIC/Food Stamp Program Coordination.

Consultant

ICIS Corporation

CONTACT Stuart Elliott

TITLE President

STREET 1056 W. Northshore, Suite 3W

CITY Chicago

STATE IL   **ZIP** 60626

PHONE (773) 743-0465   **PHONE** (217) 541-7315

FAX (217) 541-7474   **EMAIL**

WIC EXPERIENCE

ICIS Corporation provides WIC system planning, development and integration services. Mr. Elliott has assisted a number of States with the development and implementation of their WIC systems including: Illinois, Ohio, Massachusetts, Utah, Rhode Island, Oklahoma, Connecticut, and Colorado. ICIS has helped integrate WIC with other programs using a system called Cornerstore.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☐	Security
☐	Banking	☑	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☑	System Design
☐	Data Management	☑	System Integration
☐	Electronic Benefit Transfer	☑	Technical Writing
☐	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☐	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Multi-program system integration and Data Sharing and Integration.

Consultant

Information Systems & Networks

CONTACT	Manny Babounakis			
TITLE	Executive Vice President			
STREET	10411 Motor City Drive			
CITY	Bethesda			
STATE	MD	**ZIP**		20817
PHONE	(301) 469-0400	**PHONE**		
FAX	(301) 469-0718	**EMAIL**		mbabounakis@isncorp.com

WIC EXPERIENCE

Database maintenance

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☑	Security
☐	Banking	☑	Studies/Evaluations
☑	Case Tools	☑	Support Services
☑	Client Assessment Tool	☑	System Design
☑	Data Management	☑	System Integration
☐	Electronic Benefit Transfer	☑	Technical Writing
☑	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

ISN can provide document imaging systems on a turn key basis.

Consultant

Kathpal Technologies, Inc.

CONTACT	Harish Kathpal			
TITLE	President			
STREET	8550 Lee Highway			
CITY	Fairfax			
STATE	VA	**ZIP**		22031
PHONE	703-573-7791	**PHONE**		
FAX	703-573-7793	**EMAIL**		kti@kathpal.com

WIC EXPERIENCE

SERVICES OFFERED

☐ Autodialer	☑	Quality Assurance
☑ APD/RFP Preparation	☑	Security
☐ Banking	☑	Studies/Evaluations
☑ Case Tools	☑	Support Services
☑ Client Assessment Tool	☑	System Design
☑ Data Management	☑	System Integration
☑ Electronic Benefit Transfer	☑	Technical Writing
☐ Expert Systems	☐	TeleVideo
☑ Feasibility Studies/Needs Assessment	☑	Training
☑ Project Management	☑	Warranty Services

OTHER SERVICES OFFERED

Turnkey Systems integration of EBT systems. Current staff includes key Members of the Reading, PA EBT Demonstration, Arizonia State EBT Design, Medicaid EBT Design.

Consultant

Key Bank National Association

CONTACT   Mitchell W. Miller

TITLE

STREET   66 S. Pearl Street, 6th Floor

CITY   Albany

STATE	NY	**ZIP**	12207
PHONE	(518) 257-8664	**PHONE**	
FAX	(518) 257-8973	**EMAIL**	mitchell_w_miller@keybank.com

WIC EXPERIENCE

(1) New York State WIC 1980 - present, (2) New York Farmers Market conversion from coupons to check processing, 1995 - present, (3) Massachusetts WIC, 1996 - present, (4) Maryland WIC 1994 - present.

SERVICES OFFERED

☐	Autodialer	☐	Quality Assurance
☐	APD/RFP Preparation	☐	Security
☑	Banking	☐	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☐	System Design
☐	Data Management	☐	System Integration
☐	Electronic Benefit Transfer	☐	Technical Writing
☐	Expert Systems	☐	TeleVideo
☐	Feasibility Studies/Needs Assessment	☐	Training
☐	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Consultant

Language Line Services

CONTACT	Julie Metzger		
TITLE	National Sales Manager		
STREET	One Ragsdale Dr.		
CITY	Monterey		
STATE	CA	**ZIP**	93940
PHONE	(877) 862-1302	**PHONE**	(831) 648-7432
FAX	(831) 648-7432	**EMAIL**	jmetzger@languageline.com

WIC EXPERIENCE

Language Line Services is the premier provider of over the phone interpretation (OPI), supporting over 140 languages and dialects on an on-demand basis 24 hours a day, seven days a week. The company has been working with many WIC Programs across the country to help bridge bilingual and cultural barriers and to ensure that WIC services are equally available to all who need them. To address challenges facing the healthcare industry, language line has established the certified medical interpretation program to ensure that interpreters are familiar with healthcare specific terminology, policy and procedures. Language line has been cited by the U.S. Department of Health and Human Services as a mechanism for organizations to meet the title VI responsiblities of the civil rights act of 1964

SERVICES OFFERED

☐	Autodialer	☐	Quality Assurance
☐	APD/RFP Preparation	☐	Security
☐	Banking	☐	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☐	System Design
☐	Data Management	☐	System Integration
☐	Electronic Benefit Transfer	☐	Technical Writing
☐	Expert Systems	☐	TeleVideo
☐	Feasibility Studies/Needs Assessment	☐	Training
☐	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Over the phone interpretation and document translation in over 140 languages and dialects.

Consultant

MAXIMUS Intelligent Technologies

CONTACT	Barbara Selter		
TITLE			
STREET	1375 Piccard Drive, Suite 125		
CITY	Rockville		
STATE	MD	**ZIP**	20850
PHONE	(301) 984-4210	**PHONE**	(301) 984-4210 x. 4006 (Barbara)
FAX	(301) 984-7510	**EMAIL**	bselter@maximus.com

WIC EXPERIENCE

(1) WIC EBT feasibility studies: New Jersey, Alabama, Puerto Rico, Texas, West Virginia, and Michigan. (2) Design Considerations in Joint EBT Systems for the Food Stamp Program and WIC: WIC-FNS/national office. (3) Feasibility Study of a Combined EBT System for the Food Stamp Program and WIC. (4) USDA FNS, Update Functional Requirements Document for a Model State WIC System (5) Texas Department of Health. WIC Program, Functional Requirements Document, Feasibility Study, Design, Cost Benefit Analysis, Implementation Plan for a Texas WIC MIS system in addition to the experience already provided in the previous listing.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☑	Security
☐	Banking	☑	Studies/Evaluations
☑	Case Tools	☑	Support Services
☑	Client Assessment Tool	☑	System Design
☑	Data Management	☑	System Integration
☑	Electronic Benefit Transfer	☑	Technical Writing
☐	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

(1) Cost benefit analyses, (2) Systems acceptance testing, (3) Cost allocation plan development, (4) Multi-application technology assessment, (5) Electronic funds transfer/payment systems, (6) Management reviews: technology, operations, financial, (7) IAPD Development, and (8) Procurement and Contract Negotiation Support, (9) Functional Requirements, Feasibility Studies, Designs for WIC MIS (10) ESD Planning & Implementation, (11) Internet/Web-based Application Planning & Development, (12) E-Commerce, (13) PKI Planning and Policy.

Consultant

New England Technology Group, Inc.

CONTACT	Jennifer Doherty			
TITLE				
STREET	One Davenport Street			
CITY	Cambridge			
STATE	MA	**ZIP**	02140	
PHONE	(617) 864-5551	**PHONE**		
FAX	(617) 864-5546	**EMAIL**	jennifer@netgworld.com	

WIC EXPERIENCE

NETG has designed and produced dozens of nutrition education programs on CDROM. Our programs are used by WIC programs in 12 states and Washington D.C.

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
☐ APD/RFP Preparation	☐ Security
☐ Banking	☐ Studies/Evaluations
☐ Case Tools	☐ Support Services
☑ Client Assessment Tool	☑ System Design
☐ Data Management	☑ System Integration
☐ Electronic Benefit Transfer	☐ Technical Writing
☐ Expert Systems	☑ TeleVideo
☐ Feasibility Studies/Needs Assessment	☑ Training
☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

NETG is a full service provider of multimedia nutrition education programs on CD-ROM. We have an extensive library of nutrition related topics that can be purchased as is or customized for your agency. We can also develop new programs from start to finish.

Consultant

PDA Software Services, Inc.

CONTACT	Niels Mortensen		
TITLE			
STREET	7701 College Blvd.		
CITY	Overland Park		
STATE	KS	**ZIP**	66210
PHONE	(913) 469-8700	**PHONE**	
FAX	(913) 469-5814	**EMAIL**	nielsm@pdainc.com

WIC EXPERIENCE

PDA provides a complete range of information services, including design and development , implementation of training, and maintenance. We also provide outsourced operational and application hosting services to WIC programs across the nation. We provide services for WIC program operations, WIC banking and fiscal agent services, and related public health information system. PDA had been continuously involved with WIC.

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☑ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
- ☑ Data Management
- ☑ Electronic Benefit Transfer
- ☐ Expert Systems
- ☐ Feasibility Studies/Needs Assessment
- ☑ Project Management

- ☐ Quality Assurance
- ☐ Security
- ☐ Studies/Evaluations
- ☑ Support Services
- ☑ System Design
- ☑ System Integration
- ☑ Technical Writing
- ☐ TeleVideo
- ☑ Training
- ☑ Warranty Services

OTHER SERVICES OFFERED

Systems and network analysis and engineering; Full software lifecycle services to include: Programming, software requirements specifications development, data modeling, systems integration of client server and development, and mainframe environments, development of Information Management Annual Plans (IMAPS), Security and Risk Management policy, Feasibility study report as well as post implementation evaluation reports.

Consultant

PricewarterhouseCoopers LLP

CONTACT	Jenny Wodinsky			
TITLE	Washington Consulting Practice			
STREET	1616 North Ft. Myer Drive			
CITY	Arlington			
STATE	VA	**ZIP**		22209
PHONE	(703) 741-2066	**PHONE**		
FAX	(703) 741-1801	**EMAIL**		jenny.wodinsky@us.pwcglobal.co

WIC EXPERIENCE

(1) FNS: Vendor management issues. EBT RFP review (WY) 1993-1994. EBT 1991 - present. (2) State: EBT (MI, AL, NC, TN, FL) cost, feasibility, alternatives, RFP development, 1994-1997. (3) Federal EBT Task Force: WIC EBT pilot evaluation planning.

SERVICES OFFERED

☑	Autodialer	☑	Quality Assurance
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OTHER SERVICES OFFERED

(1) Advanced card technologies, (2) Cost analysis, (3) Business process re-engineering, (4) Strategic planning. (5) Internet, (6) Electronic business, and (7) Electronic commerce solutions.

Consultant

Problem-Knowledge Coupler

CONTACT	Mitzi G. Cardenas		
TITLE	Marketing & Business Reations Manager		
STREET	5201 Leesburg Pike		
CITY	Falls Church		
STATE	VA	**ZIP**	22041
PHONE	703-998--8400	**PHONE**	
FAX	703-998-6400	**EMAIL**	mcardenas@pkc.com

WIC EXPERIENCE

PKC has created the software tool for the Department of Defense's Overseas WIC project. The tool which uses the powerful knowledge management capabilities of the PKC Software automates the eligibility process, identifies medical and nutritional risks of participants, and "Couples" the information to the appropriate nutritional supplement package.

SERVICES OFFERED

☐	Autodialer	☐	Quality Assurance
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OTHER SERVICES OFFERED

Customization of software to fit specific client needs. Over 85 Couplers are also available which provide screening, diagnosis and management guidance for specific medical conditions.

Consultant

RANDALL Consulting Services

CONTACT	John Randall			
TITLE				
STREET	125 Ridgeland Drive			
CITY	Maumelle			
STATE	AR	**ZIP**	72113-6000	
PHONE	501-851-6376	**PHONE**		
FAX	501-803-0195	**EMAIL**	jl.randall@randallconsultingsvs.co	

WIC EXPERIENCE

Subcontractor to IBM. Built Florida WIC System. Also as subcontractor to IBM, did the data design on the California WIC system.

SERVICES OFFERED

☐ Autodialer	☑ Quality Assurance
☑ APD/RFP Preparation	☑ Security
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☑ Feasibility Studies/Needs Assessment	☑ Training
☑ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

SAIC

CONTACT Joe Leo

TITLE

STREET 1953 Gallows Road

CITY Vienna

STATE VA **ZIP** 22182

PHONE (703) 610-3391 **PHONE**

FAX (703) 714-9292 **EMAIL** leojo@saic.com

WIC EXPERIENCE

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☐	APD/RFP Preparation	☑	Security
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☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Consultant

Silanis Technology Inc.

CONTACT	Chantal Curley		
TITLE			
STREET	1616 Anderson Road, Ste. 209		
CITY	McLeane		
STATE	VA	**ZIP**	22102
PHONE	888-745-2647 ext.	**PHONE**	(514) 337-5255
FAX	(514) 337-5258	**EMAIL**	chantal curley@silanis.com

WIC EXPERIENCE

Silanis has been helping WIC Agencies since 1998 to eliminate the expense & inefficiencies of paper based documents, and as a result become more responsive to the clients they serve. By implementing Silanis's electronic approval software, ApproveIt, WIC Agencies have improved record accessibility, reduced courier costs, and saved precious space in their clinics. ApproveIT work out of the box in commonly used applications such as MS Word, Excel, Adobe PDF, Jetform, PureEdge and has the flexibility to address all of the approval process needs within WIC Agencies such as Participant Signatures on Program Terms & Conditions, Voucher Receipts, & Lost or Stolen Voucher Reports as well as internal, administrative processes in HR, Purchasing, & Accounting. ApproveIT is easy to use, affordable, and meets US & State level legal requirements for electronic signatures.

SERVICES OFFERED

☐ Autodialer	☐ Quality Assurance
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☐ Project Management	☐ Warranty Services

OTHER SERVICES OFFERED

Electronic Signature & Approval Management Software

Consultant

Starling Consulting, INC.

CONTACT Toni Blanton

TITLE Project Manager

STREET 711 S. Capitol Way, Suite 301

CITY Olympia

STATE WA **ZIP** 98501

PHONE (360) 754-7473 **PHONE** (888) 441-0696 x 105

FAX (360) 754-6304 **EMAIL** tonib@starlingconsulting.com

WIC EXPERIENCE

Starling Consulting built and deployed a distributed client/server software solution that automates all major WIC functions for the Washington State Department of Health-WIC Program, and recently transferred this same system to the Puerto Rico WIC Program. Some system features in Client Services include on demand food instrument generation fully automated appointment book, and WIC Services wizards for certification, Recertification, High Risk Care Plan, Second Contact, automated graphing of anthropometrics and hematological measurements, and automatic risk factor selection. The system also provides Banking, Clinic Management, and Vendor Management.

SERVICES OFFERED

☐ Autodialer	☑ Quality Assurance
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☑ Project Management	☑ Warranty Services

OTHER SERVICES OFFERED

Starling Consulting is a full-service information technology provider. We offer enterprise development services to state government health and human services agencies. We specialize in the design, development, and installation of custom web-based and client/server information systems. We provide systems and data analysis; data modeling and design; network engineering; application development, installation and maintenance; training, user documentation; technical support; and management consulting.

Consultant

State Information Technology

CONTACT	Robert Glasser		
TITLE	President		
STREET	2214 Rock Hill Road		
CITY	Herndon		
STATE	VA	**ZIP**	20170
PHONE	(703) 742-7103	**PHONE**	(888) 275-7482
FAX	(703) 742-7200	**EMAIL**	glasser@software.org

WIC EXPERIENCE

Information Technology Training, and consultation support.

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
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- ☐ TeleVideo
- ☑ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

Stored Value Systems

CONTACT   Ed Thompson

TITLE

STREET   101 Bullitt Lane, Ste. 301

CITY   Louisville

STATE	KY	**ZIP**	40222
PHONE	(502) 326-4687	**PHONE**	
FAX	(502) 326-4620	**EMAIL**	ethompson@storevalue.com

WIC EXPERIENCE

SVS developed and currently operates the Wyoming, Ohio and Nevada WIC systems. In Wyoming and Nevada this is integrated with a Health application. In Wyoming and Ohio ,Food Stamps are also delivered on the same card. SVS operates a large data center verifying millions of online transactions every day. Customer service is provided for Retailers, recipients and Clinic 24X365 through an El Paso Call center.

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☑ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
- ☑ Data Management
- ☑ Electronic Benefit Transfer
- ☐ Expert Systems
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- ☐ Quality Assurance
- ☐ Security
- ☐ Studies/Evaluations
- ☐ Support Services
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- ☑ System Integration
- ☐ Technical Writing
- ☐ TeleVideo
- ☐ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

Teletask, Inc.

CONTACT	Norm Rees		
TITLE	President		
STREET	5046 Sunrise Blvd. Ste. 2		
CITY	Fair Oaks		
STATE	CA	**ZIP**	95628
PHONE	(916) 863-2200	**PHONE**	(888) 484-9911
FAX	(916) 863-2211	**EMAIL**	nrees@teletask.com

WIC EXPERIENCE

Teletask has provided auto dialers (automated appointment reminder system), appointment schedulers, web site services, and video production services for WIC agencies in approximately 20 states.

SERVICES OFFERED

- ☑ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
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- ☐ Data Management
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- ☐ Quality Assurance
- ☐ Security
- ☐ Studies/Evaluations
- ☐ Support Services
- ☐ System Design
- ☐ System Integration
- ☐ Technical Writing
- ☐ TeleVideo
- ☑ Training
- ☑ Warranty Services

OTHER SERVICES OFFERED

Expertise in (1) Oracle Designer/2000, Developer/2000 and Web technologies, (2) Power Builder, (3) auto dialers, GIS, Multimedia integration, (4) public health integration, and (5) certified Oracle and Microsoft solutions provider. Expertise in software development methodology for all platforms. Strong Project Management methodology.

Consultant

Thorne Group

CONTACT	Charles Thorne		
TITLE			
STREET	1008 Stockslager Road		
CITY	Oakland		
STATE	MD	**ZIP**	21550
PHONE	(301) 387-2490	**PHONE**	
FAX	(301) 387-2491	**EMAIL**	thornegp@mindspring.com

WIC EXPERIENCE

SERVICES OFFERED

- ☐ Autodialer
- ☐ APD/RFP Preparation
- ☐ Banking
- ☐ Case Tools
- ☐ Client Assessment Tool
- ☐ Data Management
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- ☐ TeleVideo
- ☑ Training
- ☐ Warranty Services

OTHER SERVICES OFFERED

Consultant

Trenchant Solutions

CONTACT	Andrew Reisinger		
TITLE			
STREET	4600 Cox Road, Ste. 140		
CITY	Glen Allen		
STATE	VA	**ZIP**	23060
PHONE	804-217-8815	**PHONE**	(804) 217-8810
FAX	(804) 217-8825	**EMAIL**	areisinger@trenchantsolutions.com

WIC EXPERIENCE

Our firm assisted with the desire to replace the existing information system. We facilitated Joint Application Design (JAD) sessions with over fifteen (15) participants to identify the functional requirements for the new system. Trenchant Solutions, LLC contributed to the creation of a Request for Proposal (RFP) as well as an Implementation Advanced Planning Document (IAPD) for the USDA. In addition, our staff assisted with the development of vendor evaluation tools such as a vendor scoring model, evaluation criteria and a Request for Information (RFI). We reviewed the RFI responses and prepared an RFI evaluation and analysis document. In addition, Trenchant conducted an enterprise-wide relational database vendor selection for the foundation of this development initiative and managed quality assurance for the systems implementation.

SERVICES OFFERED

☐	Autodialer	☑	Quality Assurance
☑	APD/RFP Preparation	☑	Security
☐	Banking	☐	Studies/Evaluations
☐	Case Tools	☐	Support Services
☐	Client Assessment Tool	☑	System Design
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☐	Expert Systems	☐	TeleVideo
☑	Feasibility Studies/Needs Assessment	☑	Training
☑	Project Management	☐	Warranty Services

OTHER SERVICES OFFERED

Strategic Technology Planning; Program Management; Requirements Analysis; System Design; System Development/Modification; Quality Assurance Management; Process Redesign; Testing; Packaged Implementation Services.